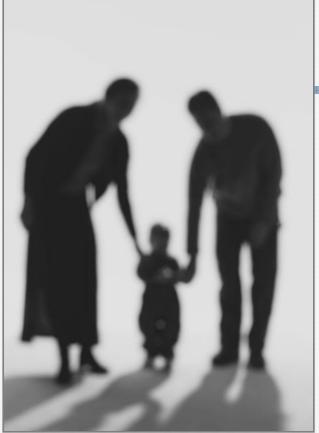
# Community Engagement for Planning CFSA's Performance-based Contracting Initiative



For those participating via audio/web conference:

Remember to call 1.800.266.1762 for audio

The conference will start soon.

Need technical assistance? Call ReadyTalk Support 1.800.843.9166





### **Purpose**

- To secure improved outcomes for children in out-of-home care and their families, including:
  - timely and lasting permanency for all children;
  - improved child safety;
  - enhanced placement stability; and
  - enriched quality and appropriateness of services provided to children and families





# Community Engagement Meeting Goals

- Shared vision and shared ownership of desired child welfare system outcomes
- Identification of current strengths to maintain in future procurement
- Identification of current challenges to achieving successful outcomes
- Recommendation for core elements of a redesigned system



### **Meeting Parameters**

- CFSA will transform its contracting and procurement process to implement performance-based contracts (PBC)
- CFSA has not decided on a PBC model
- Eliciting comments, feedback, and reactions to PBC options CFSA is considering
- No definitive actions will be decided in these meetings;
   meetings will inform CFSA planning



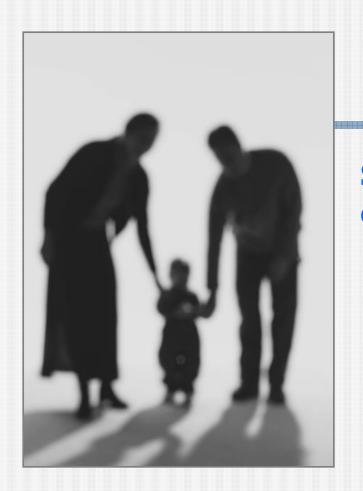


# Meeting Parameters (continued)

- Some requirements and outcomes placed on the District of Columbia's child welfare system are non-negotiable
- CFSA is sincere in hearing your perspective and using your input to inform our decision
- Your input will help us determine how we can support current providers through transition from current contracting system to PBC
- Community engagement is time-limited







## **Synopsis of written comments on RFI**





## Service Delivery/Case Management Responsibility

#### Proposed in RFI

- Single Lead Agency (LA)
   assigned only case management
   responsibility; cannot provide
   direct services
- LA organizes, enhances, and coordinates system of care, building on services offered by local providers:
  - Placement settings foster homes, group homes, IL beds; group home and some therapeutic beds for CFSA use
  - Mental and behavioral health services
  - Educational supports
  - Community supports

#### Comments

- Service capacity and quality challenges are not resolved
- Leaves child welfare system vulnerable
- Split in caseload potentially creates competition for scarce resources in small jurisdiction
- Single Lead Agency simplifies CFSA oversight
- Allows for business innovations





### **Service Delivery System**

#### Proposed in RFI

- LA responsible for administration and oversight of its case management and service delivery system, including but not limited to:
  - Network development and support
  - Case management and case planning
  - Foster and adoptive family recruitment, training, licensing, and support

#### Comments

- LA should be allowed to develop and provide any services that are in short supply or unavailable
- LA should determine its capacity for providing services internally and which services should be subcontracted out
- LA should provide administrative services only and leave other services to other contractors
- LA role should be applying utilization management and quality control principles in the case management process
- CFSA should collaborate with LA on foster home recruitment
- CFSA should build capacity for foster home recruitment prior to start-up of contract





### **Performance Expectations**

#### Proposed in RFI

- LA accountable for performance using measures directly related to:
  - LaShawn Implementation Plan
  - Federal law and CFSR measures
  - DC legal mandates
  - CFSA expectations for improvement

#### Comments

- Outcomes are reasonable but may be too many at one time
- Challenges to meeting performance expectations:
  - Intergovernmental barriers (ICPC with Maryland)
  - Cross-system issues (mental health)





### Financial Approach

#### Proposed in RFI

- Case rate based on episode of care:
  - Includes separate case rates for Legacy cases and new cases
  - Flexible payment structure provides 3-month mobilization payment then 17 equal payments
- Financial incentives and disincentives for performance
- Shared risk pools



- Fiscal model does not fully consider clinical complexities of Legacy cases
- Fiscal model may prohibit smaller, less-financially established providers from competing
- Rate-setting methodology and assumptions should be explained further
- Incentives and disincentives should be equalized
- Develop model for reinvestment of savings into system of care



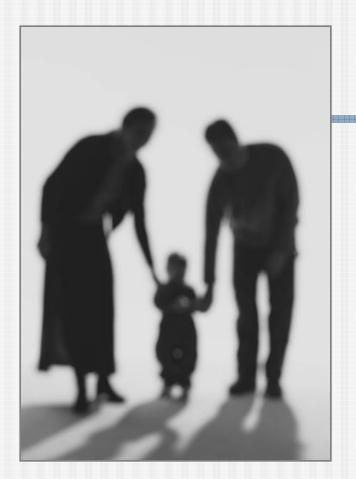


## Features to Retain in any Future Procurement

- Performance-based approach to awarding contracts
- Integration of case management with clear outcomes and financial incentives
- Requirement for a continuum of services
- Utilization management requirements
- Readiness review and assessments
- Fiscal model that allows for creative tension that promotes development of innovative ideas and solutions





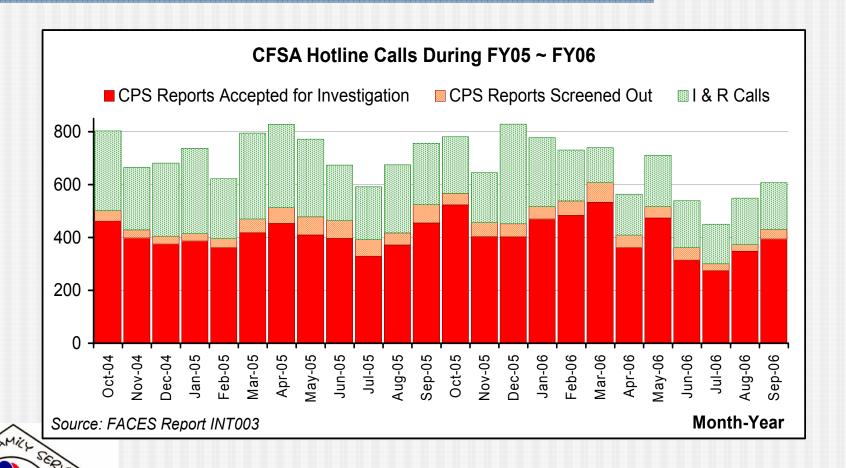


## Current performance and performance expectations





### Investigations





#### **Out-of-home Care**

- As of December 31, 2006:
  - 2,286 children and youth in out-of-home care
  - 854 youth (37%) are 16 and older
  - 1,102 (48%) placed in Maryland
  - 1,669 children (73%) placed in family-based settings
  - 119 children (5%) placed in residential treatment facilities



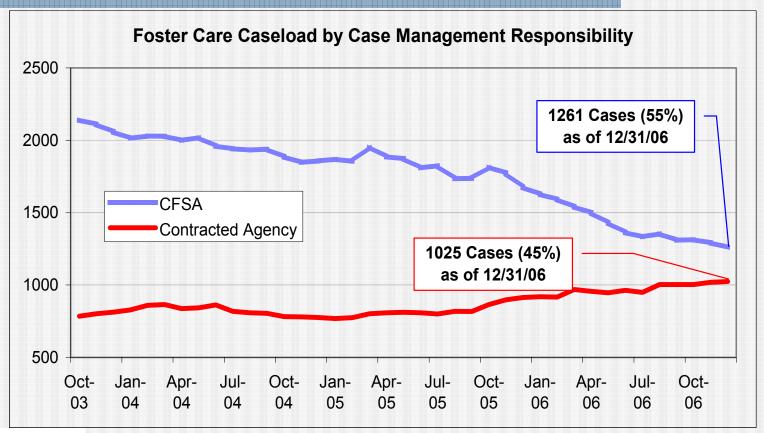


# Out-of-home Care (continued)

- As of December 31, 2006:
  - 341 children (15%) placed in congregate care settings
  - 24 children age 12 and under in congregate settings, most placed in emergency facilities
  - 157 children (7%) waiting for a licensed placement or placed in other types of settings (e.g., hospitals, correctional facilities)
  - 399 children (17%) have had three or more placements in the last 12 months



# Case Management Responsibility







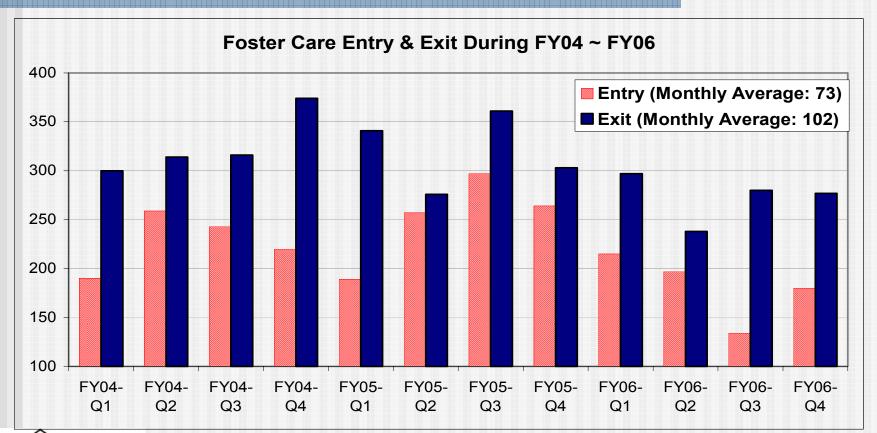
### **Achieving Permanency**

#### As of December 31, 2006:

- Permanency Goals:
  - 24% have a goal of reunification
  - 15% have a goal of legal guardianship
  - 23% have adoption as a goal
  - 34% have Alternative Planned Permanent Living Arrangement (APPLA) as a goal
- 56% of all children have been in care for two years or longer
- 65% of children served by private agencies have been in care for 2 or more years, including 8% who have been in care for more than 10 years



## Foster Care Entry and Exit







### Performance Requirements

- Amended Implementation Plan (AIP) approved February 2007
- AIP requires District of Columbia to meet certain performance expectations to exit court oversight by 12/31/2008
- CFSA has to meet ASFA mandates and Federal Child and Family Services Review standards





### **AIP Requirements**

- CFSA shall provide for or arrange for services through operational commitments from District public agencies and/or contracts with private providers
- CFSA and DMH will complete a mental and behavioral health needs assessment of CFSAinvolved children and youth by March 31, 2007 and use the results to identify additional specific service needs and enhancement strategies





#### Placement-related requirements:

- Children shall be placed in the least restrictive, most family-like setting appropriate to their needs
- Children under 12 shall not be placed in congregate care settings
- CFSA shall not place any child under 6 years of age in a group care setting, except for children with exceptional needs that cannot be met in any other type of care



#### Requirements for reducing multiple placements:

- Of all children served in foster care during fiscal year 2007 and subsequent years, and who were in care:
  - Less than 12 months, 88% shall have two or fewer placements
  - At least 12 months but less than 24 months, 65% shall have had two or fewer placement settings
  - At least 24 months, 50% shall have had two or fewer placement settings since October 1, 2004 or entry into care (if entry was after October 1, 2004)





- CFSA shall have in place a functioning performance-based contracting system that:
  - develops procurements for identified resource needs, including placement and service needs
  - issues contracts in a timely manner to qualified service providers in accordance with District laws and regulations
  - monitors contract performance on a routine basis

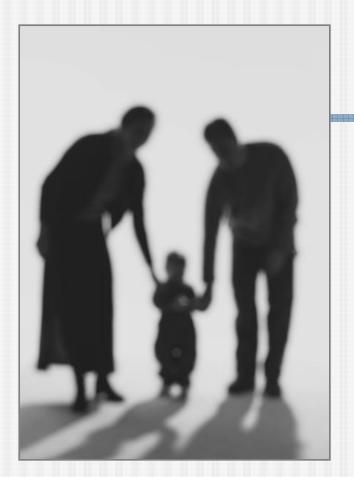




- CFSA contracts for services shall include provision requiring provider to accept all clients referred pursuant to the terms of the contract, except for a lack of vacancy
- Contracts with private agencies will include financial incentives and disincentives tied to performance
- CFSA will take all steps necessary to enforce the terms of private agency contracts, including the use of financial incentives and disincentives tied to performance







## PBC elements under consideration to improve performance





## **Elements Under Consideration to Improve Performance**

- Fewer case management contracts
- A system that includes opportunities to build on current provider strengths and to quickly develop or expand services in areas where growth is needed
- Operational possibilities based on RFI feedback:
  - Contract for network developer and CFSA retains case management
  - Contract for network developer and network developer subcontracts for case management





## **Elements Under Consideration** (continued)

- Operational possibilities based on RFI feedback:
  - Smaller number of case management contracts and separate contract for network developer
  - CFSA retains network development function and contracts for or retains case management
  - Smaller number of case management contracts and separate contracts for placement services
  - Smaller number of case management contracts



